

SAM FLANDERS

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PERSONAL CELL NUMBER

+6013-207-3225

ACADEMIC POSITIONS

Assistant Professor of Economics, Asia School of Business (2017-present)

Research Affiliate, Sloan School of Management at the Massachusetts Institute of Technology (2017-present)

International Faculty Fellow , Sloan School of Management at the Massachusetts Institute of Technology (05/2017-08/2017)

Assistant Professor of Economics, Mihaylo College of Business and Economics, California State University, Fullerton (2016-2017)

EDUCATION

The University of North Carolina at Chapel Hill (2011 - 2016)

Ph.D in Economics

Dissertation Advisor: Gary Biglaiser

Knox College, Galesburg IL (2010)

Bachelor of Arts in Mathematics and Economics

FIELDS OF STUDY

Industrial Organization, Applied Microeconomic Theory, Applied Microeconomics, Development Economics, Labor Economics, Refugee Studies

PUBLICATIONS

Peer Reviewed

- Nungsari, M., Chin, J. W., Ngu, K., Abdullah, M. F. S., & **Flanders, S.** (2023). Dreams vs Reality: Urban and Rural Female Youth Aspirations. *Journal of Career Assessment, 0(0)*.
- Abdul Aziz, N. I., **Flanders, S.**, Nungsari, M. (2022). Social expectations and government incentives in Malaysia's COVID-19 vaccine uptake. *PLoS One, 17(9)*
- Nungsari, M., Chuah, H. Y., **Flanders, S.** (2022). Identity, trust, and the experiences of refugees during a COVID-19 lockdown. *PLoS One, 17(8)*
- Nungsari, M., Wong, D. N. S., Wei, C. J., Kirjane, N., Yee, C. S., **Flanders, S.**, Shian, P. Y. (2022). Perceptions of Entrepreneurship and Online Learning During the Coronavirus-2019 (COVID-19) Pandemic. *Entrepreneurship Education and Pedagogy*.
- Nungsari, M., Ngu, K., Wong, D. N. S., Chin, J. W., Chee, S. Y., Wong, X. S., **Flanders, S.** (2022). Translating entrepreneurial intention to behaviour amongst micro and small entrepreneurs. *Journal of Entrepreneurship in Emerging Economies*.
- **Flanders, S.**, and Nungsari, M. (2022) A Textual Analysis on The Effect of Short Term Volunteering on Attitudes Towards Refugees. *The Social Sciences Journal*.
- Nungsari, M., **S. Flanders**, K. Ngu, J.W. Chin. (2021) The Formation of Youth Entrepreneurial Intention in an Emerging Economy: The Interaction of Psychological Traits and Socioeconomic Factors. *Journal of Entrepreneurship in Emerging Economies*.

- Chuah, H.Y., **Flanders, S.**, Nungsari, M. (2020) Factors Influencing the Decision of Returning to Rakhine State: The Case of the Rohingya in Malaysia. *Oxford Monitor of Forced Migration, Vol. 9(1)*.
- Nungsari, M., **Flanders, S.**, and Chuah, H. (2020) Poverty and Precarious Employment: The Case of Rohingya Refugee Construction Workers in Peninsular Malaysia. *Humanities and Social Sciences Communications (7)*.
- **Flanders, S.**, Nungsari, M., and Chuah, H.Y. (2020). Issues Facing Refugees and Asylum-Seekers in Southeast Asia: Narrowing the Gaps Between Theory, Policy, and Reality. *Refugee Review Volume IV*.
- Nungsari, M., and **Flanders, S.** (2020). Using Classroom Games to Teach Core Concepts in Market Design, Matching Theory, and Platform Theory. *International Review of Economics Education (35)*.
- **Flanders, S.**, and Nungsari M. (2019). Pricing and Incentives in Defined Contribution Systems *Journal of Public Economic Theory*

Policy Papers

- Abdul Aziz, N.I., **Flanders, S.**, Nungsari, M., Chin K.Y., Chua, S., F.N. Jamalolail, and Tan Z.G. ASB Working Paper ASB-ARC001. 24 August 2021. Trust, Norms, and Increasing COVID-19 Vaccination Registration in Malaysia – Preliminary Results. Asia School of Business, Kuala Lumpur, Malaysia.
- **Flanders, S.**, Nungsari, M., and Chuah H.Y. (2020) *The COVID-19 Hardship Survey: An Evaluation of the Prihatin Rakyat Economic Stimulus Package*. Asia School of Business Discussion Paper Series.
- **Flanders, S.**, and Nungsari M. (2018). In Collaboration with the United Nations Refugee Agency in Kuala Lumpur. *A Comprehensive Study of Rohingya Construction Workers in Peninsular Malaysia and Recommendations for a Future Work Pilot Program*.

Book Chapters

- Egaña del Sol, P., and **Flanders, S.** (2019) The Platform Economy and Sustainable Energy. *Encyclopedia of the United Nations Sustainable Development Goals: Affordable and Clean Energy*, Springer - Nature, forthcoming. ISSN: 2523-3084.

Textbooks

- Abd. Rahman, F., Abd. Rahim N.A., Nungsari M., **Flanders, S.**, and Alshershaby, D. (2018). *Modul Bertutur Bahasa Melayu: Aras Permulaan (A Basic Conversational Malay Language Curriculum for Non-Native Adult Speakers)*. National Library of Malaysia, ISBN: 978-967-16604-0-9.

WORKING PAPERS

- "Social Support as a Buffer against Low Socioeconomic Status and Gender Stereotype Threat Among Youths with Entrepreneurial Intention in Malaysia" with Melati Nungsari, Jia Wei Chin, Denise Wong, Shu Yee Chee, Heather Phoon, Kirjane Ngu.
- "Street Food Hawking During the COVID-19 Pandemic: Informality, Power Shifts, and the Value of Organizing" with Melati Nungsari, Shenyi Chua, Nur Izzatina Abdul Aziz, Nurul Azreen Azlan, Kar Yern Chin, and Fatin Nadirah Jamalolail.

WORK IN PROGRESS

- "Economic Geography of the Malaysian Roadside Economy." (with Melati Nungsari).
- "AI and Humans as Interviewers in the Social Sciences: an Experimental Approach." (with Melati Nungsari).
- "AI Thematic Analysis: Methods and Challenges." (with Melati Nungsari and Mark Cheong).

TEACHING EXPERIENCE

Sole Instructor

- Undergraduate Intermediate Microeconomics, Summer 2013
- Undergraduate Managerial Economics, Fall 2016, Spring 2017
- Graduate Microeconomic Theory (Master's Level), Spring 2017
- MBA Quantitative Methods, Fall 2017, Fall 2018, Fall 2020, Fall 2021, Fall 2022, Fall 2023.
- eMBA Quantitative Methods, Fall 2023.
- MBA Competitive Strategy, Spring 2019, Spring 2020, Spring 2021, Spring 2022, Spring 2023
- eMBA Competitive Strategy, Spring 2021, Spring 2023

Faculty Advisor

- Summer Action Learning (Summer 2017, three students)
- Action Learning Trek in Southeast Asia (Fall 2017, two teams)
- Action Learning Trek in Southeast Asia (Spring 2018, two teams)
- Summer Action Learning (Summer 2018, three students)
- Action Learning Trek in Southeast Asia (Fall 2018, two teams)
- Action Learning Trek in Southeast Asia (Spring 2019, two teams)
- Action Learning Trek in Southeast Asia (Fall 2020, two teams)
- Action Learning Trek in Southeast Asia (Fall 2021, one team)
- Action Learning Trek in Southeast Asia (Spring 2022, one team)
- Action Learning Trek in Southeast Asia (Fall 2022, two teams)
- Action Learning Trek in Southeast Asia (Spring 2023, two teams)
- Summer Action Learning (Summer 2023, two students)

GRANTS

- United Nations (Co-PI). Measuring the Impact of Language Interventions on the Economic Outcomes of Refugees in Malaysia (20K MYR), 2017
- Citi Foundation (Co-PI). Capacity-Building Grant for the RYSE Program (80K USD), 2019
- Citi Foundation (Co-PI). Grant for the RYSE Program (140K USD), 2020
- World Health Organization (Co-PI). Understanding the Impact of Covid-19 on Migrant Populations in Malaysia (15.5K USD), 2020
- Citi Foundation (Co-PI). Grant for the RYSE Program (180K USD), 2021
- Citi Foundation (Co-PI). Grant for the RYSE Program (180K USD), 2022
- Citi Foundation (Co-PI). Grant for the RYSE Program (180K USD), 2023

AWARDS AND FELLOWSHIPS

- David and Linda Lewis Summer Research Fellowship, Summer 2014
- Lurey Fellowship, Spring 2015
- Royster Society of Fellows Dissertation Completion Fellowship, 2015-2016
- 24th Eurasian Business and Economics Society (EBES) Conference Best Paper Award, 2018
 - My paper with two co-authors titled “Pricing and Incentives In Defined Contribution Retirement Systems” was one of the top 3 papers (out of 178 papers in total) at the January 2018 conference in Bangkok. Acceptance of the award was contingent on publishing the paper in one of the EBES journals, which we declined.
- Finalist, The World Bank Group’s Sundaran Memorial Prize for Young Malaysian Researchers, 2019
 - My paper with two co-authors (one of whom is Malaysian) titled “Pricing and Incentives In Defined Contribution Retirement Systems” was one of the top 3 papers submitted for this prize, which was “granted to a Malaysian national for a paper that demonstrates excellence in research while addressing clear and compelling ways of presenting a key development policy issue in Malaysia and other developing countries.”

CONFERENCES

Presented

- 2014 Singapore Economic Review Conference
- 2015 Southern Economic Conference
- 2016 Midwest Economic Association Conference
- 2017 Asia School of Business Research Seminar
- 2018 Eurasia Business and Economics Conference
- 2018 Annual European Search and Matching Conference
- 2018 Annual Meeting of the Latin American and Caribbean Economic Association
- 2018 National University of Singapore (NUS) Economics Department Research Seminar Series
- 2019 World Bank Research Seminar
- 2019 15th International Conference of the Western Economic Association
- 2019 Salzburg Conference in Interdisciplinary Poverty Research
- The ASB-UNHCR Research Workshop on Refugee Studies and Forced Displacement 2023

Attended

- 12th Annual Columbia, Duke, MIT, and Northwestern Industrial Organization Theory Conference, 2014
- 2016 Midwest Economic Theory Conference
- 2017 Conference of the Society of Economic Measurement
- 2017 Leaders of Experiential and Project-Based Education Conference
- 2018 Asia School of Business - UN High Commissioner for Refugees Research Workshop on Refugee Studies and Forced Migration
- 3rd Annual NBER-Asian Innovation and Entrepreneurship Association Conference, 2019
- 2019 University of Essex Summer School in Social Science Data Analytics

CONSULTING EXPERIENCE

- Air Asia, Sapura Energy, Carsem, Hong Leong Yamaha Motor, BJC, United Nations High Commissioner for Refugees (UNHCR), ADA, Maybank, Mubadala Energy

SOFTWARE AND PROGRAMMING EXPERIENCE

Python, Mathematica, Matlab, Stata, R, ChatGPT